

Strategic Asset Management Program: Further Actions Should Be Taken To Reduce Business Disruption Risk

Audit Report No. 001-2011

June 2, 2011



Audit Report Issued By:

**NATIONAL RAILROAD PASSENGER CORPORATION
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PASSENGER CORPORATION

Office of Inspector General



Memorandum

To: DJ Stadtler, Chief Financial Officer
Ed Trainor, Chief Information Officer

From: David R. Warren
Assistant Inspector General, Audits

Date: June 2, 2011

Subject: *Strategic Asset Management Program: Further Actions Should Be Taken To Reduce Business Disruption Risk (001-2011)*

Enclosed is our report entitled *Strategic Asset Management Program: Further Actions Should Be Taken To Reduce Business Disruption Risk*. The objective of this audit was to determine whether Strategic Asset Management (SAM) program's implementation approach effectively addresses business disruption risks.

Management's response from the Amtrak's Chief Information Officer to our draft report is in Appendix A.

Thank you for your cooperation during the course of this audit. If you have any questions, you can contact Vipul Doshi, Senior Director, at (202) 906-4619 or by email at vipul.doshi@amtrakoig.gov, or me at (202) 906-4742 or by email at david.warren@amtrakoig.gov.

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Attachment

Governance of SAM R1a Implementation

Amtrak OIG

Report No. 001-2011

June 2, 2011



Amtrak Office of Inspector General

Summary of Report: 001-2011

Why the OIG issued this report

Amtrak's Strategic Asset Management (SAM) program is estimated to cost as much as \$401 million. The goal of the program is to transform key business operations such as finance and logistics by replacing or enhancing many manual and automated systems. The OIG reviewed the program given its cost and importance to business operations.

The first segment referred to as R1a is scheduled to be implemented in June 2011. Our audit objective was to determine whether the R1a's implementation approach effectively addresses business disruption risks.

What the OIG Recommends

We briefed Amtrak officials as issues were identified during the course of our work and they have taken certain actions. At this time, before R1a implementation, we recommend actions to:

1. Resolve issues with interfaces, data conversion, network infrastructure, and contingency plans for continuity.
2. Involve the Process Leadership Team members in making a go no-go decision to move forward with the R1a deployment.

We also recommend actions to help improve the effectiveness of the SAM program's remaining segments. Management agreed with all of our recommendations except one.

Strategic Asset Management Program: Further Actions Should Be Taken To Reduce Business Disruption Risk

What the OIG Found

The SAM management team has developed and is implementing a detailed approach to test and mitigate business disruption risks associated with the implementation of R1a. However, we identified several gaps in the testing and contingency plans. Left unaddressed, these gaps leave Amtrak vulnerable to business disruptions that would reduce revenues, increase costs, and negatively impact customer service.

The R1a has a large scope that includes 33 separate software applications that are linked by 81 separate financial, logistics and operational data exchange interfaces. The implementation timeframe is relatively aggressive compared to private sector best practices. The two year schedule is about half the time it took a private sector firm to implement a similar effort. Also, all software systems will be deployed at the same time versus incrementally, increasing the complexity of the implementation.

The SAM management team has been assessing and testing for risks associated with an R1a software deployment failure. They have identified 21 mission-critical business process areas as high risk for business disruption should they fail to work. These include risks to the payroll runs, financial data conversion from the old to new systems and existing procurement software properly interfacing with the new system.

Our analysis and discussion with system users show that tests do not ensure end-to-end system reliability in actual operating conditions with optimized system interface performance. Also, the contingency plans do not address worst case scenarios because risk of a failure was determined to be low. As a result, the plans do not adequately address user concerns about how certain critical processes such as payroll runs will be continued if there is a failure. We understand that addressing these issues involves time and resources. However, given the significance of the potential business disruption, the additional benefits of risk reduction could represent a prudent investment of resources.

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BACKGROUND

In 2008, Amtrak launched a company-wide, multi-year effort called the Strategic Asset Management (SAM) program. The program's goal is to improve key operational, financial, supply chain, and human resource processes by replacing or enhancing many inefficient manual and automated systems with new systems and business processes. Amtrak officials currently estimate that the SAM program will cost up to \$401 million; of which about \$145 million has been spent as of March 2011.

Achieving the program's goal is important and should result in more timely and reliable information for financial reporting, management decision-making, and operations performance improvements. Another envisioned program benefit is to improve the quality and flow of information by breaking down information-sharing barriers among departments. The program is also anticipated to help Amtrak meet the cost accounting and cost allocation requirements mandated by the Passenger Rail Investment and Improvement Act of 2008 (PRIIA¹).

The critical automated systems in the new environment will be SAP Enterprise Resource Planning (ERP²), Maximo Asset Management³, and Ariba⁴. SAP will interface with 32 other specialized software applications including PowerPlant⁵. SAP Public Budget Formulation (PBF⁶) software is also planned to be implemented by October 2011.

¹ Public Law No. 110-432 enacted on October 16, 2008.

² SAP (ERP) software can process enterprise-wide data from various business areas such as finance, procurement, payroll, and sales and distribution. Amtrak's human resources and payroll functions are currently processed in SAP.

³ Maximo Asset Management software unifies comprehensive asset life cycle and maintenance management on a single automated database. The Engineering department currently uses Maximo to manage rail infrastructure activities.

⁴ Ariba software automates procurement business functions, such as spend management, contract management and supplier management. Amtrak is currently using Ariba for purchase requisitioning, travel and expense, procurement cards, and payment requests.

⁵ PowerPlant software will record and manage transactions related to Amtrak's assets. Amtrak bought the PowerPlant software because of its capability to calculate group depreciation. PowerPlant will calculate depreciation for Amtrak's assets and provide asset valuation information to SAP for financial reporting.

⁶ Public Budget Formulation (PBF) is an SAP budgeting software designed to help manage government grants. This application was not commercially available when the SAM program started.

Governance of SAM R1a Implementation

Amtrak established the governance structure described below to guide the SAM program's decision making process for R1a.

- The *Enterprise Strategic Systems Steering Committee (ESSSC)* consisting of senior executives provides strategic guidance to the SAM program.
- Two *SAM program sponsors*⁷, Chief Financial Officer (CFO) and Chief Information Officer (CIO) guide program scope and approach decisions.
- *Process Leadership Team (PLT)*⁸ approves process designs and is collectively responsible for SAM process ownership.
- *Program Management Office* manages program scope, schedule and budget issues, risks, and integration between different business departments and Team Leads.
- *Team Leads* provide leadership for completion of specific program milestones⁹.

SAM program implementation documents show that the program is divided into three segments.

1. The first segment is generally referred to as Release 1a or R1a. R1a is currently scheduled to be implemented in June 2011, two months later than the original implementation date of April 2011. According to the SAM management¹⁰, the delay in the R1a implementation to June 2011 was primarily caused by the issues encountered during the development and testing of multiple systems that will interface with SAP. The delay costs about \$8 million a month. SAM management originally estimated the cost of R1a at \$135 million; however, in March 2011, the cost estimate was revised to \$183.3 million or a 36% increase over the original estimate. The R1a segment will reengineer business processes and provide new automated capabilities for most finance and materials management business processes using SAP and PowerPlant software. This segment will also enhance procurement work process capabilities using the existing Ariba software. These are critical business activities for Amtrak. These systems will control financial reporting of revenues of \$2.5 billion, federal subsidies of \$1.6 billion, and expenses of \$3.7 billion as reported in Amtrak's FY2010 financial statements. Further, SAP will be controlling inventory reporting and management of \$213 million as of September 30, 2010.

⁷ The Chief Operating Officer was a program sponsor until Amtrak abolished the position effective October 22, 2010.

⁸ *Process Leadership Team (PLT)* is comprised of the office heads from all SAM impacted business areas.

⁹ *Milestone* is the end of a stage that marks the completion of a work package in a project.

¹⁰ The term "*SAM management*" refers to SAM sponsors, Process Leadership Team (PLT) members, and program team leads.

Governance of SAM R1a Implementation

The R1a segment has five phases: solution definition, design, build, test, and deployment phases. As of early May 2011, the program was in the test phase. In July 2008, SAM management contracted with the system integrator, Accenture, to support the R1a implementation. In March 2009, Amtrak's Board of Directors approved up to \$118 million to fund the Accenture contract.

2. The second segment, referred to as Release 1b or R1b, will primarily focus on migrating train equipment maintenance capabilities from Spear¹¹ to Maximo software with the goal of creating one Enterprise Asset Management (EAM¹²) system. Also, capabilities in Maximo will be enhanced to help manage and maintain train equipment and rail infrastructure assets; work order¹³ tracking; and tighter integration of business processes with SAP, particularly materials inventory planning and management. The scope of R1b segment is currently being defined by the SAM management. In April 2011, Amtrak's Board of Directors approved \$2.5 million for FY2011 to begin work on the second segment.
3. The third segment, referred to as Release 2 or R2, was planned to integrate train operations in Maximo and implement treasury management¹⁴ capabilities in SAP. However, plans to integrate train operations in Maximo were removed from the R2 scope in mid-2010. As of April 2011, the scope of R2 segment has not been clearly defined and finalized.

OBJECTIVE

Our reporting objective was to determine whether the SAM R1a's implementation approach effectively addresses business disruption risks. This report focuses on the R1a segment planning and implementation. However, this report also provides information that is useful to developing and managing the SAM program's remaining segments.

¹¹ *Spear* is the asset management software to help manage maintenance of train cars and locomotives. Amtrak's Mechanical department is using Spear to record maintenance data of train equipment.

¹² *Enterprise Asset Management (EAM)* is a system to help manage assets such as tracks, buildings, and train equipment by integrating work management, materials management, and procurement functions.

¹³ *Work order* is a process document used by business operations to initiate and manage service requests, and record cost elements such as labor and material for completing the service requests.

¹⁴ *Treasury Management* refers to the business function of managing Amtrak's cash flows and debt obligation.

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Due to the fast moving nature of the program, we conducted the audit in a transparent manner by regularly engaging with Amtrak management so that the risks and issues identified could be addressed in a timely manner. To further keep SAM program managers apprised about the results of our work, we met with the management on November 17, 2010. At that meeting, we discussed our preliminary key findings and recommendations so that timely corrective actions could be taken as we completed our work. We also issued a report on SAM program's internal controls design on January 14, 2011¹⁵.

For management's comments, see *Appendix A*. For a detailed discussion of the audit scope and methodology, see *Appendix B*. For the team members, who contributed to this report, see *Appendix C*.

RESULTS OF AUDIT

THE IMPLEMENTATION APPROACH DOES NOT FULLY ADDRESS RISK OF BUSINESS DISRUPTIONS

The SAM program managers developed an R1a implementation approach that calls for deployment of a large and complex set of business process changes within an aggressive timeframe. SAM program managers recognize that this approach creates business disruptions risk that could be costly, and adversely affect customer service. The key risk factors are related to (1) the large scope, complexity and relatively short implementation schedule; (2) design changes that added complexity and cost; and (3) a deployment strategy that will provide little opportunity to go back to the old system should significant problems occur. SAM program managers have taken a number of testing and contingency planning steps to reduce business disruption risks. However, some key gaps remain in these areas.

¹⁵ *OIG Audit Report No. 105-2010* "Strategic Asset Management Program Controls Design Is Generally Sound, But Improvements Can Be Made" was issued on January 14, 2011.

Governance of SAM R1a Implementation

I. Potential disruptions to business operations can be severe

SAM team has identified 21 mission-critical business process areas as high risk for business disruption should they fail to work. These include risks to the payroll runs, financial data conversion from the old to new systems, and existing procurement software properly interfacing with the new system. If R1a does not deploy as planned, business operations can be seriously disrupted. In the worst case scenario, Amtrak may not be able to perform any or all of the following critical business functions:

- Run employee payroll, or pay employees correctly or on time;
- Order materials to repair and maintain train equipment and tracks, which can adversely impact train operations, customer satisfaction, and revenue generation;
- Maintain adequate cash flow if lower visibility of available inventory levels result in acquiring surplus materials;
- Pay vendors correctly or timely, which can result in non-delivery of goods and services;
- Collect and allocate correct cost elements, which can result in inaccurate billing to commuter railroads and business partners; and
- Prepare accurate financial statements, which can result in adverse financial audit opinion, and thereby jeopardizing Amtrak's credibility with congress and lenders.

II. Implementation concept is large and complex

The SAM program planned to accomplish the following design and implementation tasks in the R1a segment between June 2009 and June 2011.

- Replace legacy automated and manual systems in the Finance and Materials Management areas with mainly SAP ERP system, impacting financial data of over \$10 billion in assets and job duties of about 1,600 employees.
- Develop 81 software interfaces to exchange financial and inventory information in SAP with 32 other applications in business areas such as Procurement, Mechanical, and Engineering. Each of these business areas use sophisticated automated systems that need significant enhancement or modification to accommodate exchange of information with SAP.
- Initiate a culture change that breaks down information-sharing barriers among largely insular departments, and encourage employees to work together using new systems and processes.

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III. Past internal experiences and comparison to best practices raise concerns

To assess the risks associated with the implementation approach, we compared the R1a's implementation approach to internal and external ERP implementation efforts. Internally, we noted Amtrak has experienced problems in implementing IT projects. Externally, we noted the R1a's implementation approach, when compared to best practices in the private and public sectors, was more aggressive and complex.

Amtrak experienced problems during past and current IT initiatives

Amtrak has experienced problems in implementing ERP projects. When Amtrak upgraded its SAP Human Resources (HR)/Payroll system and implemented Employee Information Management (EIM¹⁶) system in 2007, a program smaller in scope compared to R1a, it experienced problems during the transition. After transitioning to the revamped SAP HR/Payroll system in early 2007, vacation pay adjustments exceeded the normal volume by \$907,000 or 163%. The adjusted vacation pay of agreement employees¹⁷ in January-February of 2007 was \$1,465,000 compared to the average adjustments of \$558,000.

Also, problems were encountered during the migration of Amtrak's online reservation and ticketing system to a new data center on April 17, 2011 that impacted business operations. In FY2010, Amtrak generated 58% of its \$1.9 billion in ticket sales from Amtrak.com website and station ticket kiosks. However, Amtrak's online booking system and station kiosks were down or performed very slowly for almost three days after the move to the new data center. Amtrak could not handle such an emergency in a timely manner, and was forced to partially roll back to the old data center beginning April 19, 2011, three days after the issue was encountered. The system outage hampered Amtrak's ticket sales, and increased the call volume and employee overtime costs at the call centers.

The SAM program's dependency on the current Information Technology Infrastructure Improvement (ITII¹⁸) program also adds risk to the R1a implementation schedule. Meeting the

¹⁶ *Employee Information Management (EIM)* program's goal is to enhance Amtrak's Human Capital Management using SAP capabilities such as e-Learning; employee and manager self-service; e-Recruiting; and portal access.

¹⁷ *Agreement employees* are Amtrak's union employees covered by collective bargaining labor agreements.

¹⁸ IT department created the *Information Technology Infrastructure Improvement (ITII)* program to implement new service agreements with IBM and AT&T. In early 2009, Amtrak contracted with IBM to provide the data center and desktop support services; and AT&T to provide data and voice network services. As part of these agreements, IBM is primarily responsible for migrating Amtrak's servers to two new data centers.

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R1a schedule is heavily dependent on the capacity and timely availability of server and network infrastructure. However, the ITII program schedule for migrating all of Amtrak's servers to new data centers is significantly behind schedule. R1a program has already suffered the loss of one week worth of critical development and testing work due to the issues related to the ITII program.

Approach is more aggressive and complex than industry and public sector best practices

To reduce risks, it has become a standard practice in both the private and public sector to divide large complex ERP initiatives into smaller segments, each of which delivers incremental functional benefits. Amtrak has partly done this, but the R1a segment is still relatively large. Amtrak's SAP implementation approach compared to Canadian National (CN) railroad shows that it took CN more than four years (between 1999 and 2002) to accomplish the scope of tasks the SAM program plans to achieve in about two years. CN has been progressively implementing and effectively using SAP for the last twelve years in many of its business areas, and has become an ERP implementation success story in the railroad industry.

Figure 1 below compares Amtrak's R1a with CN's roughly similar scope of work. Although many internal and external factors differentiate Amtrak from CN's business model and risk taking ability, it shows that Amtrak has chosen an aggressive implementation strategy. CN chose a cautious "incremental" implementation approach. CN divided the work equivalent to the R1a segment into 4 smaller segments with most of the implementation work occurring between 1999 and 2002 in 3 segments of 12-18 months.

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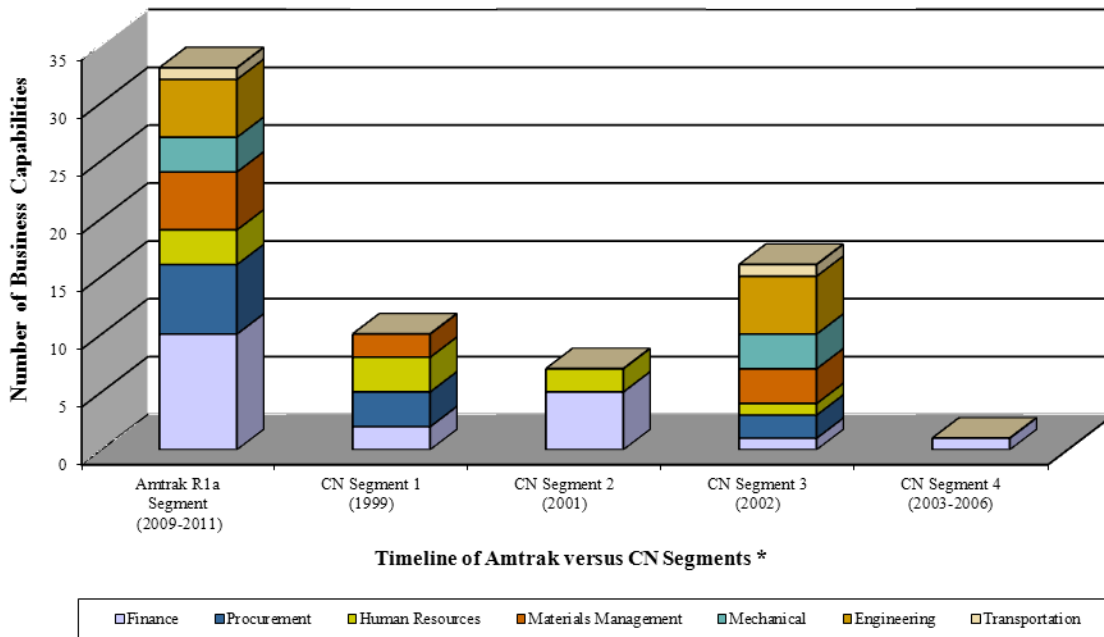


Figure 1: Amtrak’s R1a versus Canadian National (CN) railroad implementation

* Besides modernizing its automated and manual systems between 1999 and 2006, CN also integrated systems of four railroads it acquired during the period into SAP.

Source: OIG Analysis of Amtrak and CN data

Furthermore, in order to reduce risks, the Federal government is now working to enforce its long standing strategy of reducing the scope of its large IT projects into smaller segments. The Office of Management and Budget (OMB¹⁹) in June 2010 required large Federal IT projects to be split into smaller, simpler segments with a maximum of 120 days to meet each project milestone, and 24 months to complete the entire segment from start to finish.

IV. The decisions to change the design strategy increased complexity and cost

During the program implementation, decisions were made to diverge from the original “SAP-Maximo only” strategy. This increased the program’s complexity because single end-to-end business process such as “procure to payment” will use multiple systems rather than a single software application. Information stored in multiple software applications will increase the need

¹⁹ OMB memorandum M-10-25 “Reforming the Federal Government’s Efforts to Manage Information Technology Projects” dated June 28, 2010.

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for data interfaces, reduce operational transparency, increase maintenance cost, and reduce savings. Also, information-sharing barriers will continue to exist.

Design strategy changes

The SAM program started with a strategic vision of consolidating many of Amtrak's outdated and disjointed systems into single, integrated SAP ERP software. After investing considerable time and resources in researching the optimum "enterprise design" solution, Amtrak executives decided on a two application software strategy: (1) SAP ERP to support Amtrak's back office processes such as finance and procurement, and (2) Maximo EAM to support Amtrak's core business operations such as maintenance of rail infrastructure and train equipment. In March 2009, Amtrak's Board of Directors approved SAM program funding based on this strategy.

However, during the R1a implementation work, SAM sponsors changed the strategy from "SAP-Maximo only" solution to the "Best of Breed" solution (i.e. choosing different software applications based on their areas of specialization such as finance or materials management). Amtrak acquired PowerPlant software in October 2009 to perform group depreciation²⁰ of fixed assets, and PBF software in January 2010 for financial planning and budgeting. The SAM sponsors originally planned to replace Ariba with SAP when they decided on "SAP-Maximo only" strategy, but that decision was later reversed.

A senior IT official at CN stated that CN started by integrating SAP with "Best of Breed" software applications. However, the company soon learned that maintaining multiple systems was overly complex, inefficient, and costly. CN later changed its strategy to "SAP-only" approach, and started achieving significantly higher benefits.

SAM sponsors stated that PBF and PowerPlant were bought for their strategic importance. However, we found that these specialized software not only increased the complexity and risks, the business justification documents show that they had negative return on investment with limited strategic value. Our analysis of the decisions to add PBF, PowerPlant and Ariba software to the SAM strategy showed the following:

- The business case for PBF is not compelling. SAM management originally estimated PBF would cost \$8.4 million to purchase and implement. This estimate has since grown to \$11.2 million, an increase of about \$3 million or 36%. Amtrak has spent \$3 million on PBF implementation through February 2011. In contrast, the total cost of continuing with the

²⁰ *Group Depreciation* is a method of collectively depreciating similar assets with the same useful life.

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existing SAP BPC (BusinessObjects Planning and Consolidation²¹) software would have been \$450,000 as estimated by the SAM management. The Net Present Value (NPV²²) calculated to justify the purchase of PBF was already a negative \$8.7 million prior to the \$3 million increase in cost estimate.

SAM management took an action in January 2011 to reduce the program risk by postponing the implementation of PBF software until October 2011. PBF software was added to the R1a scope by the program sponsors in January 2010, seven months after the R1a design tasks began in June 2009. Work on implementing and integrating PBF software with the rest of the R1a segment has faced difficulties, and is significantly behind schedule and over budget. This reduction in the R1a scope should help management to focus on implementing the core R1a components by June 2011.

- The business case for PowerPlant is not compelling. PowerPlant is specialized add-on software that calculates group depreciation and interfaces with SAP to provide asset valuation information for financial reporting. SAM management estimates that PowerPlant will cost \$1.5 million to implement, and payback period will be over 20 years. Amtrak's accounting practice is to use the group depreciation method to depreciate its fixed assets such as train equipment and rail infrastructure. Using SAP's core functionality as originally planned to group depreciate its assets would have required modification of the standard SAP software application. Modification of standard SAP software is usually not a best practice, but according to SAM management's estimates, Amtrak's cost to build group depreciation capability in SAP would have been \$643,000, \$857,000 less than deploying PowerPlant.
- A cost benefit analysis was not done between Ariba and SAP. The Procurement department has been enhancing Ariba's capabilities and reengineering business processes to address several issues raised in the Government Accountability Office report in October 2005²³. We could not find any evidence that cost-benefit analysis was prepared to justify retaining Ariba versus replacing it with SAP ERP.

²¹ SAP BPC is a budgeting tool currently used by Amtrak for collecting budget requests from departments in spreadsheets, and consolidating them for financial planning and management purposes.

²² The Net Present Value (NPV) is an estimation of the financial benefit of an investment based on the value of expected cash flows. Companies in the private industry usually fund projects that yield high positive NPV.

²³ GAO Audit Report No. GAO-06-145 "Amtrak Management: Systemic Problems Require Actions to Improve Efficiency, Effectiveness, and Accountability" issued on October 4, 2005.

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V. The deployment strategy calls for implementing all systems at once

Amtrak is transitioning from its old systems to multiple new and complex systems all at once. This is commonly called “Single Deployment”. The single deployment approach is preferable from an IT perspective because it provides for efficient utilization of technical resources. However, it increases risk from the continuity of business and change management perspective. This risk, as discussed earlier, is tied to business process breakdowns if the new systems do not function according to plan after they are deployed.

According to the latest plans, R1a deployment starts on May 25, 2011 and will end on June 14, 2011 with the cutover efforts to the new systems starting on June 1, 2011. The deployment strategy provides for checkpoints prior to a one-day window to make a go no-go decision. Due to the costs and complexity, there are no plans to roll back to the old systems after that one-day window closes. The plan is to move forward with the new systems and fix the issues as they arise. In response to a draft of this report, SAM management indicated that Amtrak can roll back to the old systems until June 8, 2011 if required.

VI. Testing and contingency planning gaps remain

In early May 2011, SAM was in the test phase, which involves validating system capabilities, performance and availability. Extensive testing has been done to help ensure R1a’s successful deployment. However, some key testing gaps remain and business process change issues remain unanswered. Further, contingency plans that have been developed by the business process owners are minimal in nature and largely assume a high probability of successful deployment and low probability of system failures.

SAM testing reveals system performance and data cleansing issues

In early 2011, Amtrak tested nine end-to-end business processes to ensure that exchange of pertinent data among SAM impacted software applications produce accurate and complete results. According to SAM program teams, these tests were successful. However, based on our analysis and concerns raised by system users we noted the following:

- Issues found by SAP AG Corporation during quality assurance testing as reported in March 2011 raise concern over timely processing of data among 81 interfaces. SAP AG tested the performance of nine critical interfaces. In seven of the nine interfaces tested, SAP AG found issues such as suboptimal system configuration settings that could slow system performance.

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While SAM management has fixed the issues identified in these nine interfaces; they do not plan to review the remaining 72 interfaces for similar issues that could potentially hamper system performance.

- Data cleansing and conversion from the old to new systems is facing some quality issues, particularly in the areas of materials management and procurement. SAM program teams are still working to resolve issues related to inconsistent material descriptions across different materials stores as well as loading blanket and open purchase orders into the new system.
- User testing was mainly performed in a controlled environment out of one location, and only key transactions were tested from selected locations across the country. Since extensive user testing from different locations across the country under actual conditions (such as local network capacity and new data center) has not been performed, the system performance has not been tested in a realistic operational environment. Also, while servers have been successfully stress tested, stress testing simulating the expected user traffic from the field locations has not been performed to provide assurance that the network infrastructure is adequate. According to SAM management, the load on Amtrak's network is not expected to increase because new users are not being added, and SAP's client software will be installed on each user's desktop to minimize the network traffic between the users' desktops and servers.
- Amtrak is currently attempting to resolve the issues encountered by procurement buyers in Los Angeles who cannot transmit large scanned contract documents in Ariba.

Inadequate system performance can hamper Amtrak's ability to work efficiently and effectively. SAM management acknowledged that there might be some performance issues, but believe they have conducted adequate testing to minimize them. They have decided to deal with any potential performance issue as and when they arise during the deployment.

To minimize the deployment risk, Amtrak is also performing four mock cutover tests that simulate the June 2011 deployment. These mock tests provide SAM management meaningful lessons to improve the deployment strategy. Our review of these tests showed the following:

- While SAM management has completed three of the four mock cutover tests through March 2011; only the third mock test came close to simulating the real deployment efforts.
- Mock 1 and 2 mainly tested whether SAP can be deployed successfully; but it did not fully test the integration with the 32 interfacing systems.

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- In Mock 3, six of the 32 systems interfacing with SAP did not participate. For example, Exacta, a warehouse inventory management system critical for Amtrak's operations, was not included in the Mock 3 test. According to Payroll managers, even though the Mock 3 completed all deployment tasks as planned, data converted to the new system was incomplete and unreliable.
- The Mock 4 test started on April 18, 2011 and is scheduled to be completed on May 11, 2011. Two of the 32 interfacing systems were not included in Mock 4. SAM program teams plan to fix issues found during Mock 4; however, they will have very limited time to do so before the deployment begins on May 25, 2011. As of May 6, 2011, Mock 4 test was 34 hours behind schedule due to a number of issues encountered such as server not being available at the new data center and some systems not performing as efficiently as anticipated.

Contingency planning does not fully address continuity of business operations

Preparing a contingency plan to ensure continuity of business operations is a best business practice. As recommended by SAP AG in February 2011, the subject matter experts on SAM program team prepared contingency plans if new system could not be brought into service after the blackout period²⁴. However, our review showed that the disaster recovery or contingency plans are not detailed enough for critical business procedures that cannot be processed manually beyond two to seven days of the anticipated blackout period. SAM subject matter experts believe the probability of systems not being available beyond the blackout period is low. Therefore, if significant problems are experienced, employees will have to continue to use manual forms and procedures beyond two to seven days. Business managers have expressed concerns that such manual processing could not be sustained too long without impacting the operations. They also shared our concerns regarding gaps in testing and contingency planning. Payroll managers are very concerned about SAP not being available due to failed or delayed deployment, and therefore have requested a contingency server to be able to pay salaries and wages on a timely basis. SAM management has not focused on standing up contingency servers or rolling back to old systems to mitigate the risk of failed or delayed deployment.

²⁴ *Blackout period* is the time when none of the SAM impacted systems will be available for use. Business users will complete activities such as creation of a purchase order, receipt or issue of goods, and payment to vendors by manually filling out forms and keeping a log of all transactions for entry into the new system after it is successfully deployed for use.

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In light of the recent issues encountered during the mock testing and in moving Amtrak's online reservation and ticketing system to the new data center, it is vital that Amtrak management is well prepared to handle any significant issues that may arise during R1a deployment.

CONCLUSIONS

The R1a's implementation approach recognizes that business disruption risks exist, and includes testing and contingency planning to address these risks. However, the testing plans have gaps in the areas of system interfaces, overall system performance, data quality, and network infrastructure. Also, business areas do not have adequate business continuity plans to deal with extended or severe business disruptions. We understand that addressing these issues involves time and resources. At the same time, the extent of additional testing and contingency planning represents a trade-off between mitigating risks and accepting a certain level of risks. On balance, given the significant nature of the identified business disruption risks, testing and contingency planning gaps, and user concerns, it appears that risk mitigation efforts represent a prudent investment of resources.

On issues separate from the R1a implementation, the business cases have not been convincingly made for using the PBF and Ariba software instead of SAP. Lastly, lessons can be learned from the industry best practices related to the advantages of reducing the scope and complexity of ERP implementation segments.

RECOMMENDATIONS

To help reduce the risks of R1a deployment failure, we recommend that the SAM program sponsors take the following actions prior to R1a implementation and in coordination with the ITII program:

1. Ensure system performance is optimized for all interfaces.
2. Resolve any remaining significant data cleansing and conversion issues to ensure data quality and reliability.

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3. Ensure that the network infrastructure is adequate to handle the expected user traffic from different locations across the country.
4. Prepare detailed contingency plans to ensure business continuity beyond two to seven days blackout period for critical business process areas.
5. Involve the Process Leadership Team members in making a go no-go decision to move forward with the R1a deployment.

To help reduce the implementation risks of future segments, we recommend that the SAM program sponsors take the following actions:

6. Reevaluate the business case for using PBF versus SAP BPC; and prepare a business case for using Ariba versus SAP ERP by taking into consideration the lessons learned by CN railroad. Replace these specialized software applications with SAP if the business case shows favorable return on investment and significant long term strategic value.
7. In developing R1b and R2 implementation plans, follow the best practices such as dividing the program into smaller and manageable segments of 12-15 months with clear business justification and favorable return on investment.

MANAGEMENT COMMENTS AND AUDIT RESPONSE

On May 17, 2011, we provided Amtrak officials a draft of this report for their review and comments. Management agreed with all our recommendations except the one related to the reevaluation of the business case for implementing PBF and Ariba software. For each recommendation where they agreed, they cited ongoing and planned actions. If properly implemented, the cited actions should address the intent of our recommendations. At the same time, we note that the implementation approach continues to carry certain risks particularly as it relates to the limited testing of the network infrastructure's capacity.

Management was reluctant to consider replacing PBF and Ariba software in near future stating that this would require writing off the current capital investment and potentially require further investment. However, we continue to believe management should reevaluate the business case for implementing PBF and Ariba. As one of the earliest adopters of PBF, Amtrak is likely to face significant risks and issues such as software bugs, lack of needed software capabilities; and shortage of qualified software experts for implementation and support. Currently only one

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public entity, City of San Diego, has implemented PBF in the United States. Also, budget managers in Amtrak's major departments have expressed concerns over the complexity and inefficiency of entering and managing budget information in PBF. On the other hand, the existing SAP BPC software has high degree of user acceptance because of its ease in entering and updating budget information. Furthermore, implementation of Ariba will increase the complexity and cost of maintaining multiple interfaces, and reduce the potential benefits from a single ERP solution.

Management's complete comments are in *Appendix A*. Management also provided technical comments on certain aspects of the report for our consideration. We considered these comments and incorporated them into this report where appropriate.

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Appendix A – Management Comments

Management thanked us for providing them an opportunity to comment on the draft report prior to issuing it in a more formal fashion. They appreciated the spirit in which these recommendations were being made as well as the on-going constructive dialogue they have been able to have with the OIG's representatives. They said that OIG's input has been helpful to making the SAM launch successful²⁵.

In commenting on a draft of this report, management agreed with all our recommendations except one. The following are management comments on the audit recommendations:

1. Ensure system performance is optimized for all interfaces.

Management agreed and provided additional comments: SAP has been engaged to perform Early Watch assessment on SAM 1a and to provide technical services throughout the conversion/ cutover and deployment. In addition, we will be monitoring system performance and identifying and prioritizing opportunities to improve performance throughout and beyond deployment.

2. Resolve any remaining significant data cleansing and conversion issues to ensure data quality and reliability.

Management agreed and provided additional comments: The data cleansing and conversion have been underway since the fall of 2009 and there are no significant outstanding issues.

3. Ensure that the network infrastructure is adequate to handle the expected user traffic from different locations across the country.

Management agreed and provided additional comments: Targeted testing has been performed. SAM 1a is not adding any new work locations to Amtrak's existing network. Distribution of the SAP GUI client to users' desktops will minimize data traffic associated with the new application.

4. Prepare detailed contingency plans to ensure business continuity beyond two to seven days blackout period for critical business process areas.

²⁵ Management's comments were provided by Amtrak's Chief Information Officer in an email on May 26, 2011.

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Management agreed and provided additional comments: Five checkpoints have been established that we will be taking during this period. If at any point we have encountered a situation that we are not confident can be addressed within the allocated blackout window, we will consult with senior management and determine with their input, whether we should fall back to existing production systems. We have contingency plans in place to produce Payroll checks through the Payroll of June 17th if necessary.

5. Involve the Process Leadership Team (PLT) members in making a go no-go decision to move forward with the R1a deployment.

Management agreed and provided additional comments: We addressed the details of this at the May 20th PLT meeting.

6. Reevaluate the business case for using PBF versus SAP BPC; and prepare a business case for using Ariba versus SAP ERP by taking into consideration the lessons learned by CN railroad. Replace these specialized software applications with SAP if the business case shows favorable return on investment and significant long term strategic value.

Management respectfully disagreed and provided reasons for disagreement: We do not believe that it is realistic to consider moving to alternative solutions at the same time as we are implementing the PBF and Ariba solutions. In light of Amtrak's investment in building out these solutions, we are also reluctant to make a plan to replace them in the near future as this would require writing off the current capital investment and also potentially require further investment. PBF and Ariba were approved by the SAM sponsors based primarily on qualitative benefits and we will assess the effectiveness and benefits of these components as we go forward. If they are found to be unsatisfactory, we will then develop a plan and business case for migrating these functions to better meet the needs of the business.

7. In developing R1b and R2 implementation plans, follow the best practices such as dividing the program into smaller and manageable segments of 12-15 months with clear business justification and favorable return on investment.

Management agreed and provided additional comments: Releases of SAM subsequent to R1a will be well positioned to implement in segments of smaller scope as they will largely build upon existing installations of Maximo and SAP. The current planning for these efforts is focused on identifying the desirable phasing and avoiding a 'big bang' approach wherever possible.

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Appendix B – Scope and Methodology

We conducted this performance audit in accordance with the Generally Accepted Government Auditing Standards (GAGAS). These standards require that we plan and perform the audit to obtain sufficient, appropriate evidence to provide a reasonable basis for our findings and conclusions based on our audit objectives. We believe that the evidence obtained provides a reasonable basis for our findings and conclusions based on our audit objectives.

We started our fieldwork in May 2010 and completed our review on May 10, 2011. We used the following scope and methodology in conducting this audit.

We evaluated the adequacy of SAM program's strategic plan and implementation approach by comparing the best practices suggested in the Governance of Project Management (GoPM) guide against the governance structure followed for the SAM program. GoPM provides guidelines in governing IT programs, project sponsorship, and project management. These guidelines are recognized by the Project Management Institute and adopted by the Association of Project Management. We also:

- Interviewed appropriate SAM management, subject matter experts, Accenture contractors, and the business owners.
- Interviewed a senior IT official at CN to compare CN's scope of work with R1a, and to understand CN's success factors and lessons learned.
- Reviewed the memorandum issued by the United States Office of Management and Budget (OMB), titled "Immediate Review of Financial Systems IT Projects".
- Reviewed SAM program documents including business justification documents for the purchase of additional software, presentations to the Board and ESSSC members, Board meeting minutes and resolutions, and documents discussed in the PLT meetings.

Use of Computer-processed Data

We obtained Amtrak's total revenue and materials management figures from the financial statement for the year ended September 30, 2010. Amtrak received clean opinion from its external auditor on the Financial Statement for the year ended September 30, 2010.

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Internal Controls

We reviewed and reported on SAM program's internal controls design work for implementing adequate controls in the R1a systems. OIG Audit Report No. 105-2010 "Strategic Asset Management Program Controls Design Is Generally Sound, But Improvements Can Be Made" was issued on January 14, 2011.

We also reviewed the management controls used by the SAM program as it relates to planning, decision making and program implementation. The control weaknesses we found are discussed in "Results of Audit" section of this report.

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Appendix C – Team Members

This report was prepared and the review was conducted under the direction of David Warren, Assistant Inspector General – Audits, and Vipul Doshi, Senior Director, Amtrak Office of Inspector General.

The staff members who conducted the audit and contributed to the report include:

Vijay Chheda, IT Audit Manager

Mike Baker, Senior IT Audit Specialist

Asha Sriramulu, Senior IT Audit Specialist

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OIG MISSION AND CONTACT INFORMATION

Amtrak OIG's Mission

Amtrak OIG's mission is to

- conduct and supervise independent and objective audits, inspections, evaluations, and investigations relating to Amtrak programs and operations;
- promote economy, effectiveness, and efficiency within Amtrak;
- prevent and detect fraud, waste, and abuse in Amtrak's programs and operations;
- review security and safety policies and programs; and
- review and make recommendations regarding existing and proposed legislation and regulations relating to Amtrak's programs and operations.

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